

What impact does Airbnb have on local housing prices and rents?

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According to new research, the presence of an Airbnb property can actually contribute to an increase in housing prices and rental rates in a local neighborhood. But it depends on where the property is located.

The study sought to assess the impact of home-sharing on residential



house prices and rents using data from Airbnb listings from across the United States. Researchers found that in local neighborhoods with a lower share of owner-occupancy, Airbnb had a higher impact on rising housing prices and rents. In areas with a higher share of owner-occupancy, Airbnb had somewhat less of an impact on property prices and rents.

The research study to be published in the February issue of the INFORMS journal *Marketing Science*, titled "The Effect of Home-Sharing on House Prices and Rents: Evidence from Airbnb," is authored by Kyle Barron of the National Bureau of Economic Research; Edward Kung of California State University; and Davide Proserpio of the University of Southern California.

The study also found that the total supply of housing was not impacted by the entry of an Airbnb property in a given neighborhood, and that Airbnb listings tend to increase the supply of short-term rental units, while contributing to a decrease of the supply of long-term rental units.

"Home-sharing has been the subject of its share of criticism," said Proserpio. "Critics have alleged that home-sharing platforms such as Airbnb raise the cost of living for local renters while primarily benefitting local landlords and nonresident tourists. But whether homesharing increases housing costs for local residents is an empirical question."

The researchers used data from all U.S. properties listed on Airbnb, the world's largest home-sharing platform, pulling it from public-facing pages on the Airbnb website between 2012 and the end of 2016. Researchers also used Zillow, a website that focuses on residential real estate transactions, to obtain house price and rental rate indices. All data was analyzed down to the zip code-year-month level of detail.



"Ultimately, we found that the number of Airbnb listings in some zip codes were positively associated with both property price increases and rental rates," said Kung. "Concerns about the effect of Airbnb on the housing market do not appear unfounded. But more research is needed into the long-run effects on the housing supply."

More information: Kyle Barron et al. The Effect of Home-Sharing on House Prices and Rents: Evidence from Airbnb, *Marketing Science* (2020). DOI: 10.1287/mksc.2020.1227

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