

# How financial initiatives that tackle global warming can make a real impact

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Credit: AI-generated image (disclaimer)

Awareness and concern over climate change and its impacts has risen sharply in recent years. According to a December 2018 survey by Yale University, 73 percent of Americans now say that global warming is real, up 10 percentage points in just three years. Investors have followed, with more than 525 with assets above US \$96 trillion signing the United



<u>Principles for Responsible Investment</u> (UN PRI). It now has nearly 2,000 signatories, with 74% of the asset owners and 62% of the investment managers considering climate change a long-term threat.

Those are encouraging signs that the financial markets are concerned about global warming, but one may raise the question: is it truly effective and is it creating real <u>change</u>? For financial markets to deploy their full capacities, a more profound transformation is required: the dominant principles that guide the markets need to be revised.

### When finance and climate change meet

Financial markets have long ignored the ecological conditions of the planet. This despite the fact that financial flows play a fundamental role in almost every activity of the Anthropocene.

Recently, finance and climate change started to connect. It lead to the emergence of a number of initiatives such as the <u>Montreal Pledge</u>, the <u>Portfolio Decarbonisation Coalition</u> and <u>Climate Action 100+</u>. Political actors are also taking a stand, and one of the most noticeable efforts is probably the European Commission action plan on financing sustainable growth.

Although these changes are signs of a broad agreement that financial markets can play an essential role in solving one of the most pressing issues our planet is facing, the financial flows contributing to the reduction of emissions and to the adaptation to current and future climate variabilities still remains marginal.

Political and market actors are fully aware that the transformation to a low carbon economy requires significant investment in the coming years but also that financial markets are directly exposed to the consequences of climate change. Still, change does not seem to take place. Of course,



new products and services are being developed. But is it the right response? We argue that a more deep and fundamental change is required: the dominant principles that are guiding the sector must be challenged.

#### Locked in dominant and hindering logics

Despite the 2008 financial crisis, the financial system seems to remain locked in its "old" principles rooted in individualism and economic self-interest. These are grounded in key components and tools such as the efficient market hypothesis, the trade-off between risk and return, Markovitz's modern portfolio theory, the Modigliani-Miller's arbitrage principles, or the Black-Scholes-Merton model of option pricing. Those tools have led financial actors to a "rational" approach to finance – that is to say, focused on self-interest. The alternative is a "reasonable" approach, one that takes into account the effect of one's actions on others and the protection or enhancement of the common good.

Financial markets are short-term oriented. Even if short-termism is a widespread phenomenon in our societies, it seems to be even more accentuated in the financial world. Investors focus on the quarterly earnings or short-term portfolio returns. There is obviously a tension between the fast-paced nature of financial markets and the longer view of climate change. Even today, the financial implications of climate change are still regarded as "non-material" and therefore not considered.

Financial markets act according to the predictability of the future. The logic of predictability (based on past performance) guides most decisions on the financial markets. This is in full contradiction with the high level of uncertainty related to climate change. Financial markets believe in price efficiency under the premise of market efficiency. Price is regarded as the best estimate of value and the most rational basis for decision making. However, today's prices do not take into consideration



climate-related consequences.

Financial markets live by risk-adjusted returns. The <u>risk-return logic</u> aims at mitigating risks and at the same time to maximize monetary returns. It focuses on what is measurable and therefore tends to neglect risks that stem from non-financial, future and not yet perfectly quantifiable conditions and developments. Within this framework, climate-related risks simply do not exist.

Based on <u>new classical theories</u>, these four interwoven and dominant frameworks are key organising and guiding principles in the financial markets. However, their very nature hinders the capacity of financial markets to contribute to climate change mitigation, as a result climate change tend to be simply ignored. Therefore, we are calling for alternative logics.

## Shifting the underlying principles

Many practitioners – notably in the emerging field of impact investors – recognise the need for change in the financial system and are working to establish a theory of change. While the notion sounds highly appealing, developing such a comprehensive new theory is a huge task. Based on our argument that the dominant frameworks in finance are not well positioned to incorporate climate change and its financial consequences, we suggest four alternative frameworks that can serve as pillars for such a theory of change.

• Financial markets need to switch long-term thinking and practices. This is a requirement but at the same time is not easy given how deeply short termism is engrained in the financial markets. However, small changes such as better disclosure practices to allow for an analysis of the long-term consequences of climate change on individual asset basis could be



- implemented. The <u>Article 173 of the Energy Transition Act</u> that passed in France in 2015, is a first step in this direction.
- Markets need to adopt a system perspective. It becomes essential
  to understand and connect value that is created at company and
  portfolio level to the benefits this value creation entails at the
  system or society levels. In other words, it is about reconnecting
  society to capital markets rather than thinking of capital markets
  as isolated from society.
- The transition toward a low-carbon economy through financial markets requires a new risk-pricing logic to incorporate carbon-price dynamics.
- Addressing <u>climate change</u> requires active ownership practices through shareholder engagement. Instead of simply divesting, investors actively address and discuss issues with corporate management.

Financial markets have the capacity capability to become a key driver for the necessary move toward a low-carbon and <u>climate</u>-resilient economy. This requires that low-carbon investments do not remain merely a buzzword and lose their essence, but become serious goals of the economy.

For this, the dominant finance principles need to be revisited and alternative ones proposed that can serve as a starting point for developing a broader theory of change. Beyond changing practices and redesigning tools, those alternatives require a real mind shift in the financial markets. They also necessitate the development of new skills and competences to deal with high level of uncertainties, complexity and paradoxical situations. Are <u>financial markets</u> and their actors ready for such a profound change?

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