

Be Kind, Please Rewind: Oregon Blockbuster is last on Earth

March 18 2019, by Gillian Flaccus



Local documentary filmmakers Taylor Morden, left, and Zeke Kamm, pose at the last Blockbuster on the planet in Bend, Ore., on Monday, March 11, 2019, with a promotional VHS tape of their upcoming documentary about the store titled The Last Blockbuster. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)



There are challenges that come with running the last Blockbuster Video on the planet.

The computer system must be rebooted using floppy disks that only the general manager—a solid member of Gen X—knows how to use. The dot-matrix printer broke, so employees write out membership cards by hand. And the <u>store</u>'s business transactions are backed up on a reel-to-reel tape that can't be replaced because Radio Shack went out of business.

Yet none of that has kept this humble franchise in an Oregon strip mall from thriving as the advent of on-demand movie streaming laid waste all around it. When a Blockbuster in Australia shuts its doors for the last time on March 31, the Bend store will be the only one left on Earth.

"It's pure stubbornness, for one. We didn't want to give in," said general manager Sandi Harding, who has worked at the franchise for 15 years and receives a lot of the credit for keeping it alive well past its expiration date. "We did everything we could to cut costs and keep ourselves relevant."

The store was once one of five Blockbusters owned by the same couple, Ken and Debbie Tisher, in three central Oregon towns. But by last year, the Bend franchise was the last local Blockbuster standing.





Debby Saltzman, of Bend, Ore., poses for a photo on Monday, March 11, 2019, in front of the last Blockbuster store on the planet with her twin brother, Michael Trovato. Trovato was visiting from Melbourne, Australia, where he lives. Taking the photo is Saltzman's husband, Jeremy Saltzman. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)

A tight budget meant no money to update the surviving store. That's paying off now with a nostalgia factor that stops first-time visitors of a certain age in their tracks: the popcorn ceilings, low fluorescent lighting, wire metal video racks and the ubiquitous yellow-and-blue ticket stub logo that was a cultural touchstone for a generation.

"Most people, I think, when they think about renting videos—if they're the right age—they don't remember the movie that they went to pick, but they remember who they went with and that freedom of walking the



aisles," said Zeke Kamm, a local resident who is making a documentary about the store called "The Last Blockbuster" with a friend.

"In a lot of towns, the Blockbuster was the only place that was open past nine o'clock, and a lot of them stayed open until midnight, so kids who weren't hoodlums would come here and look at movies and fall in love with movies."

The Bend store had eight years under its belt as a local video store before it converted to a Blockbuster in 2000, a time when this high desert city was still a sleepy community with a small-town feel to match.

Customers kept coming back, drawn by special touches like staff recommendations, a "wish list" for videos to add to the rental selection and even home delivery for a few special customers who couldn't drive in. Dozens of local teens have worked there over the years.





Employee Ryan Larrew alphabetizes returned movies before re-shelving them at the last Blockbuster store on the planet in Bend, Ore., on Tuesday, March 12, 2019. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)

Then, in 2010, Blockbuster declared bankruptcy, and by 2014, all corporate-owned stores had shuttered. That left locally owned franchises to fend for themselves, and one by one, they closed.

When stores in Anchorage and Fairbanks, Alaska, shut down last summer—barely outlasting a Redmond, Oregon, store—Bend's Blockbuster was the only U.S. location left.

Tourists started stopping by to snap selfies, and business picked up. Harding ordered up blue-and-yellow sweat shirts, T-shirts, cups, magnets, bumper stickers, hats and stocking caps from local vendors emblazoned with the words "The Last Blockbuster in America," and they flew off the shelves.

Then, this month, she got a phone call: The world's only other Blockbuster, in Perth, Australia, would soon close its doors. A new T-shirt order went out—this time with the slogan "The Last Blockbuster on the Planet"—and the store is already getting a new wave of selfie-snapping visitors from as far away as Europe and Asia.

On a recent weekday, Michael Trovato of Melbourne, Australia, stopped by while visiting his twin sister in Bend.





Floppy disks containing the original software that is still used for rebooting the computer system at the last Blockbuster store on the planet sit on a counter in the Bend, Ore., store on Tuesday, March 12, 2019. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)

After posing for a photo, Trovato said he misses a time when choosing a movie meant browsing hundreds of titles and asking a video clerk for insight instead of letting a movie-streaming service recommend one for him based on a computer algorithm.

"I miss quite a bit being able to walk into a Blockbuster or CD store and have that social experience and see people looking at stuff and talking to people," Trovato said. "It's something you don't get from the slick presentation of a music service or, you know, from the Internet."

The Bend store doesn't seem to be in danger of closing anytime soon.



Its newfound fame has been a shot in the arm, and customers stream in to buy \$40 sweat shirts, \$20 T-shirts and even \$15 yellow-and-blue beanies hand-knit by Harding herself. The store pays Dish Network for the right to use the Blockbuster logo and has several years left on its lease.

People regularly send the store boxes of old VHS tapes and DVDs. They also donate Blockbuster memorabilia: a corporate jean jacket, key chains and old membership cards.



Tia Thiel and her son, Micah Knox, 7, browse a selection of movies at the last Blockbuster on the planet in Bend, Ore., on Monday, March 11, 2019. Thiel is a regular at the store and says she goes to the store for the older movies she can't find on streaming services like Netflix. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)



Employees always send a thank-you note, store manager Dan Montgomery said.

Recently, Harding has noticed another type of customer that's giving her hope: a new generation of kids dragged in by their nostalgic parents who later leave happy, holding stacks of rented movies and piles of candy.

Jerry Gilless and his wife, Elizabeth, brought their two kids, John, 3, and Ellen, 5, and watched with a smile as the siblings bounced from row to row, grabbing "Peter Pan" and "The Lion King" and surveying dinosaur cartoons.

"How could we not stop? It's the last one," said Gilless, of their detour to the store while on vacation from Memphis, Tennessee. "They need to see that not everything's on the iPad."





A sign advertising locally made souvenirs from the last Blockbuster store on the planet sits in the store in Bend, Ore., in this Tuesday, March 12, 2019 photo. When a Blockbuster in Perth, Australia, shuts its doors for the last time on March 31, the store in Bend, Ore., will be the only one left on Earth, and most likely in the universe. (AP Photo/Gillian Flaccus)

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