

Board independence protects firms from corporate misconduct

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The more a company's board is independent from management, the less likely it will become entangled in corporate misconduct, according to new findings, from a meta-analysis of 135 studies, published in *The Journal of Management*. The site of independence also matters. Independence on the audit committee particularly shelters firms from misconduct, researchers found. At the same time, accepted levels of corruption in countries where firms are located can overpower the effects of board independence on misconduct.

The study is the first to evaluate the link between board independence and <u>misconduct</u> worldwide, and to compare the effectiveness of three different "sites" of independence: the board overall, the <u>audit committee</u> and CEO-chair separation, said Corinne Post, professor of management at Lehigh University. Post co-authored the paper "Board Independence and Corporate Misconduct: A Cross-National Meta-Analysis" with Andrew Ward of Lehigh University and lead authors François Neville of McMaster University and Kris Byron of Georgia State University. The study is the first to meta-analyze the relationship between board independence and misconduct.

"Examining board independence in relation to misconduct is important, given the far-reaching negative consequences of misconduct," the researchers said. "Corporate misconduct damages firm reputation, increases employee turnover, harms customers and other stakeholders, and ultimately incurs losses for shareholders."



Independence to curb misconduct

Board independence is a commonly offered solution to curbing corporate misconduct. In the wake of the global financial crisis and highprofile corporate scandals at firms such as Siemens, Enron, Toshiba, Olympus and WorldCom, practitioners and <u>policy makers</u> have looked to increased board independence as a governance mechanism to deter misconduct. A lack of board independence is considered a key contributing factor to the Volkswagen emissions scandal.

Thus, many countries have adopted rules about board independence. For example, India, Hungary, Korea and the United States require that boards be primarily composed of independent directors, and Japan requires companies with no independent directors to justify why appointing one is not appropriate. Other countries, however, such as New Zealand and Luxembourg, have minimal or no independence requirements.

The notion that board independence is synonymous with good governance and can help curb corporate misconduct reflects an established view that independent directors are better positioned to impartially and dispassionately monitor firm managers and their policies and to curb any opportunistic management behavior.

"Overall, independent directors, as compared to inside or affiliated directors, are expected to be more vigilant in their efforts to identify and snuff out corporate misconduct because, compared to inside or affiliated directors, they are more able to focus on the firm's operational, financial and strategic irregularities and more motivated to monitor and curb misconduct to protect their personal reputations," the researchers said.

Increasingly, however, some scholars are questioning whether board independence is an adequate solution to the problem of corporate



misconduct. For example, barriers such as outside job demands and norms of deference can prevent independent directors from being effective monitors.

"Because the <u>empirical evidence</u> is mixed, we set out to draw on the universe of studies and available data to settle the question," Post said. The researchers identified all existing studies on board independence and organizational misconduct, conducting a <u>meta-analysis</u> of 135 studies representing almost 80,000 firms in more than 20 countries.

First global meta-analysis of board independence

For the study, researchers define corporate misconduct as activities or actions that organizational members engage in to deceive or swindle investors or other key stakeholders, including acts that violate laws or regulations or that are legal but are considered morally wrong. Examples include accounting fraud, regulator violations, actions resulting in class action lawsuits, and anti-competitive actions such as monopoly, conspiracy or price-fixing.

Independence refers to directors who have no substantive relationship with the firm as employees or in any other capacity beyond their role on the board. The researchers looked at different variants of board independence, such as independent directors on the whole board, independent directors on the audit committee, and the chair role being independent of the CEO role.

The researchers found that the independence of a board as a whole was more likely to correlate to less corporate misconduct, as was a structure in which the firm CEO and board chair positions were separate. The strongest correlation among the variants of board independence was the audit committee, primarily tasked with overseeing financial reporting processes, regulatory compliance and risk management, suggesting that it



has the greatest potential to curb wrongdoing, Post said. The effect of an independent audit committee was associated with less misconduct across all of the countries studied, regardless of corruption level.

However, the extent to which board independence and CEO-chair separation may curb misconduct depends on the country's institutions. "These governance mechanisms appear less capable of preventing misconduct in countries with high corruption norms," said Post, who was surprised at the extent to which corruption norms can overpower the board independence-misconduct reduction link.

The researchers also found that while board independence is often touted as enabling higher firm performance, the board independencemisconduct relationship was about twice as large as the relationship others have found between board independence and firm performance.

"Our findings on the influence of audit committee independence in reducing corporate misconduct offer an initial demonstration of the potentially wide-ranging influence of important board committees (such as audit, compensation or nominating committees) over firm behavior and performance," Post said.

Another takeaway is to consider the country context when discussing governance. The popular governance practice of increasing board independence must both account for the manner in which independence is implemented and consider the powerful influence of firms' broader societal context to clearly understand its effect, the researchers observed.

"We demonstrate that the governance mechanism of board independence cannot function effectively across the globe if corruption is endemic in certain countries or regions," Post said.

The findings may inform practice and contribute to policy discussions



about tightening board independence requirements, Post said.

More information: François Neville et al, Board Independence and Corporate Misconduct: A Cross-National Meta-Analysis, *Journal of Management* (2018). DOI: 10.1177/0149206318801999

Provided by Lehigh University

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