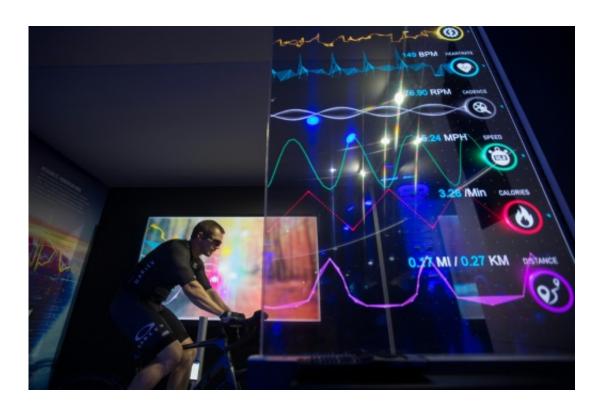


Wearable gadgets seek permanent place in users' lives

February 28 2017, by Daniel Silva



Fitness trackers and other wearable gadgets are selling well, but often end up unused in a drawer

Consumers are snapping up fitness trackers, smartwatches and other connected wearable gadgets—but huge numbers wind up in drawers unused after just a few months once the novelty wears off.

"Abandonment has been a big problem with wearable products," said



Mike Pedler, the leader of PwC's product innovation and development practice.

"It is something that everyone involved in designing and producing wearables is still wrestling to address."

With worldwide sales of smartphones now barely growing, many tech firms have turned their focus to wearable gadgets in the hope that they will be the next big source of growth.

Huawei, the world's third-largest phone maker, unveiled a new smartwatch at the Mobile World Congress, the phone industry's largest annual trade fair, with a more sporty look than the first device it launched two years ago.

Dozens of other <u>wearable gadgets</u>, ranging from bracelets that measure your <u>heart rate</u> to GPS-connected footwear, were on show at the event which wraps up on Thursday.

CCS Insight predicts 411 million wearables devices—including <u>virtual</u> <u>reality headsets</u> and wearable cameras—will be sold around the world in 2020, up from 123 million in 2016.

But about a third of owners of smart wearables abandon these devices after six months, according consulting firm Endeavour Partners.

"For now most devices would not pass the 'turnaround test,' which is characteristic of an item you would turn around and retrieve if you realized you'd forgotten it on your way to work. Like your wallet. Or keys. Or smartphone," PwC said in a report on wearables last year.

'Lack killer app'



Part of the problem is that smartphones can already do most of the things people use wearables for —they act as pedometers, count calories, measure heartbeats and make payments.

"Wearables lack a killer application," said Pedler.

Wearables also often need to work together with a smartphone, leading consumers to complain that they are a hassle to use.



A flexible screen that fits the wrist is one way to make wearables more attractive

The main reasons people gave for abandoning their fitness wearables was that they were "too difficult" or "are annoying", according to a 2016 study by German health insurer DKV.



Huawei's new watch has its own cellular connection and the chief executive of the company's consumer business group, Richard Yu, said he believes this is the key to increase the appeal of smartwatches.

"The majority of smartwatches do not have an autonomous internet connection, you need your smartphone nearby and that uses a lot of energy, that has hindered the development of the market," he told AFP in Barcelona.

'Need better design'

The look of wearables is also an issue. Huge batteries make them big and bulky.

"We need to see better design," said Ramon Llamas, the research manager of IDC's wearables team.

"The wearables we have seen have really been first generation type devices", he adds hoping for improvements.

The tumbling size—and cost—of components is making it possible to make smaller and sleeker wearables.

Munich-based Bragi has come out with the Dash, a wireless in-ear headphone that looks like a hearing aid that holds a music player, 4 gigabytes of storage, and a microphone to take phone calls—you just need to nod your head to accept.

Researchers are also working with flexible materials like graphene—which is 100 times stronger than steel, super thin and can conduct electricity and heat—to make more attractive wearables.

Barcelona's Institute of Photonic Sciences has made a prototype of a



graphene wearable device which it displayed at the fair that can wrap around a wrist measuring heart rate and oxgyen levels.

Graphene will allow firms to focus on the design of <u>wearables</u> instead of focusing just on the technology, said Frank Koppens, a graphene specialist at the institute.

"You won't even notice it is a wearable," he added.

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