

Small SUVs mingle with Bugatti, McLaren supercars in Geneva

February 28 2016, by David Mchugh



This undated photo provided by McLaren Automotive Limited shows a McLaren 570 GT that will be presented at the Geneva Auto Show which starts on Monday, Feb. 29, 2016. The 570 GT is a fast two-seater that reaches 100 kph (62 mph) in only 3,4 seconds. (McLaren Automotive Limited via AP)

While waiting for the much-discussed future of driverless cars to arrive, European automakers are focusing on tried-and-tested sales winners at this year's Geneva International Auto Show—rolling out the small SUVs



that are increasingly replacing hatchbacks and sedans in people's driveways.

Long after it has ceased to be an innovation, the small SUV category is drawing carmakers like catnip because it's seen as the best chance to continue to increase sales and keep development costs down.

Europe's car industry finally bounced back strongly in 2015 after the eurozone debt crisis that started in late 2009. Sales rose 9.3 percent to 13.7 million vehicles in the European Union countries in 2015 and have risen now for 29 straight months.

Meanwhile, the shadow of Apple and Google hangs over the industry, as people wonder when, if and how non-industry players will compete with incumbents. There will be plenty of discussions about Internet-connected cars, car sharing apps such as GM's Maven, and self-driving cars.

Until those <u>driverless cars</u> arrive, the metal on display in Geneva still represents the current model of people buying cars and driving them themselves.

Here are the most anticipated themes and vehicles at the Geneva Auto Show:





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SMALLER AND SMALLER

Volkswagen AG's luxury brand Audi offers a tiny SUV, the Q2, which is aimed at attracting younger buyers to the brand. Audi is the first of the three high-priced German carmakers—the others being Daimler and BMW—to have an SUV this small.

Analyst Tim Urquhart from IHS Automotive said the business rationale is compelling. He said Volkswagen, like other carmakers, can use engines and transmissions from other models, in this case the Audi A3 compact car, "and get two cars for the price of one."



"The public sees a brand new model—but the research and development costs are relatively little," he said.

The Q2 will also likely share some components with a nearly productionready Volkswagen-branded concept SUV that's also on display. Concepts are cars meant to show possible new designs, with only some eventually being produced.

There's more.

Volkswagen's SEAT brand offers its mid-sized Atec on underpinnings shared with the Leon hatchback, giving the brand its first SUV offering; Skoda, another VW brand, has an SUV concept.

And Fiat Chrysler Automobile's Maserati brand is coming with the Levante, an SUV crossover that offers powerful 350-horsepower and 430-horsepower engines and a silhouette that stands out due its sharply tapered back window. A crossover combines SUV features such as higher driver seating and lots of cargo room in back with a lower, sloping roofline more like a sedan.





In this undated photo provided by BMW AG a BMW M760Li xDrive is pictured that will be presented at the Geneva Auto show which starts on Monday, Feb. 29, 2016. The car can come with a 12-cylinder engine—as plug-in hybrid. (BMW AG via AP)

SPEED MACHINES

It wouldn't be an auto show without stunning vehicles like Bugatti's Chiron, the successor to its 258-mph Veyron supercar. Photos show a low-slung sports car with a wrap-around windshield and the distinctive oval Bugatti front grille.

McLaren is offering the 570GT, a sleek two-seater that reaches 100 kph (62 mph) in only 3.4 seconds. The company says it aimed to make a car that's comfortable for weekend trips and long-distance drives, despite its



racing-level performance. They gave it eight-way adjustable power seats, a touchscreen to control air conditioning and music, a large glass rear hatch to let in light and create a relaxed environment, and a lower door sill to make it easier to climb in and out.

Prices start at \$199,950; the company is taking orders for delivery globally in late 2016.

THE FUTURE

Auto executives say their industry is on the verge of wide-ranging transformation powered by the Internet, information technology and changing attitudes toward the automobile. There will be much talk of such themes in Geneva, but the actual vehicles, businesses and technologies may take years to appear.

U.S. automaker General Motors is experimenting with a car-sharing program called Maven, in which people reserve cars using an app and then use their phones to unlock and drive the vehicle.

Consulting firm EY and Swiss think tank Rinspeed are showcasing their Etos concept of a self-driving sports car that has a retractable steering wheel that clears more space for the driver, an entertainment system that anticipates user preferences and an on-board drone with its own landing platform. In one sign of the increasing convergence of tech and autos, the car has already been seen by the public—at the Consumer Electronics Show in Las Vegas.

EFFICENT LUXURY

BMW is offering its large 7-Series sedan as a plug-in hybrid, for which it will even come install a charging station at your house. The vehicle uses technology from the Munich-based company's all-electric i-series



models such as the i3 and the i8, including light-weight materials and battery and charging technology.

Analyst Urquhart says higher-price brands are combining efficient technology with high power as a selling point, "so it's smart performance, and not just out-and-out performance." The robust acceleration of electric motors is an added advantage.

For those who just want the power, BMW offers a 7-Series M version—the company's performance designation—with a 12-cylinder, 600-horsepower gasoline engine that will accelerate to 100 kph (62 mph) in a brisk 3.9 seconds.

Electric and hybrid vehicles accounted for only 119,600 out of the 13.7 million vehicles sold in the EU last year. But the numbers are growing rapidly and carmakers say they need to develop alternative technologies to position themselves for the future.

The Geneva Auto Show opens to the news media Tuesday and Wednesday and to the public Thursday. It runs through March 13.

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