

Target tests grocery delivery service

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This Monday, Aug. 11, 2015, file photo, shows a Target store in Miami. Target has teamed with Instacart to launch a grocery delivery service in Minneapolis, beginning Tuesday, Sept. 15, 2015. Target said it's exploring plans to expand to other markets. (AP Photo/Lynne Sladky, File)

Target is testing the online grocery delivery waters.

The Minneapolis-based discounter has teamed with Instacart, the online grocery delivery service that started in 2012, to let shoppers in the



Minneapolis area order fruits and other perishables, as well as household, pet and baby products, and have them delivered to their homes in as little as an hour.

The service starts Tuesday. Target says it's exploring plans to expand to other markets.

Target's move comes as the discounter aims to bolster its online business under CEO Brian Cornell, who came on board in August 2014 and is reshaping its business.

The launch also comes as the online grocery delivery market is heating up.

Online retail king Amazon.com Inc. began testing Amazon Fresh grocery delivery in Seattle in 2007 and has since expanded that service to Los Angeles, San Francisco, Philadelphia and parts of New York.

Meanwhile, Wal-Mart Stores Inc., the nation's largest food retailer, is testing online <u>grocery delivery</u> and pickup in five markets. However, a national rollout for both retailers is still elusive.

San Francisco-based Instacart, which works with other retailers including Whole Foods Market, Costco and Petco, said that Minneapolis is its 18th market.

Here's how it works: Customers go online to <u>www.instacart.com</u> or open the Instacart mobile app on their iPhone or Android device, click on the city and store, add items to their cart and then chose a delivery window. Shoppers can choose a one- or two- hour window, or some scheduled time in the future.

The first delivery is free and future orders cost \$3.99 for a two-hour



delivery or \$5.99 for a one-hour delivery for orders over \$35.

Target said it will be watching which grocery items shoppers put in their virtual cart.

"There is certainly growth opportunity for this type of business, and we want to learn more about it," Target Corp. spokesman Eddie Baeb said.

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