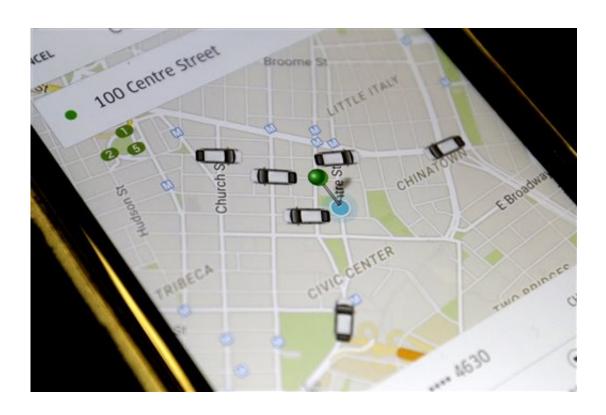


## Uber's popularity surges; business travelers avoiding taxis

April 7 2015, byScott Mayerowitz



In this Wednesday, March 18, 2015, file photo, the Uber app displays cars available to make a pickup in downtown Manhattan on a smart phone, in New York. A new report by expense management system provider Certify shows that 47 percent of the ground transportation rides by its users in March were through Uber. (AP Photo/Mary Altaffer, File)

Business travelers are bypassing the taxi queue with greater frequency, choosing instead ride-hailing services like Uber Technologies.



A new report by expense management system provider Certify shows that 47 percent of the ground transportation rides by its users in March were through Uber. That's more than tripled from the 14 percent of rides that Uber had just over a year ago in January 2014. In a few cities, Uber now tops taxi rides for business travelers.

"While we often see noteworthy market shifts—leading restaurant chains and hotels exchanging leadership positions, for example—it is unprecedented to see one vendor grow to take such a commanding market share within one year's time," says Certify CEO Bob Neveu.

While taxis, limousines and airport shuttles still dominate the ground transportation business, Certify's report shows ride-hailing services are rapidly on the rise among business travelers. Certify based its finding on the 28 million trip receipts its North American clients submit each year.

Uber connects travelers with various cars through its smartphone app. Some drivers work for car service companies; others spend a few hours driving their personal cars on the side for some extra money.

Business travelers might be quickly moving toward Uber, but their employers have some major concerns.

Mike McCormick, executive director of the Global Business Travel Association, notes that many companies are worried about issues of safety and liability. Depending on the city, Uber drivers aren't necessarily regulated by government taxi licensing authorities. Both Uber and competitor Lyft insure their drivers during paid rides and also require the drivers to carry personal auto insurance that covers them the rest of the time.

Uber has faced criticism that its employees inappropriately accessed customer data and that it does not properly screen drivers to ensure they



have clean criminal records.

In a few cities, Uber beats out taxis by a wide margin for business travelers. In its home town of San Francisco, 71 percent of rides expensed through Certify during the first quarter were for Uber; 29 percent used taxis. Uber also beat out all other forms of ground transportation in Dallas, accounting for 56 percent of the rides.

In Los Angeles and Washington D.C., Uber represented 49 percent of business travel rides. Taxis, limousines and airport shuttles still reigned in New York, Miami and Chicago where they took 79 percent, 77 percent and 75 percent of rides expensed, respectively.

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