

After flat debut Facebook awaits market verdict

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People look into the window of the Nasdaq stock market moments before Facebook shares went public May 18, in New York. Facebook stumbled on its first trading day as shares ended barely above the starting price, raising questions about what will happen to the share price when the Nasdaq reopens on Monday.

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The stock, priced at \$38 on Thursday in the largest ever <u>initial public</u> <u>offering</u> (IPO) for a technology firm, eked out a gain of just 0.61 percent to end at \$38.23, amid record volume of more than 575 million shares traded.

Shares in the social network titan saw roller-coaster action in what was



one of most keenly awaited stock issues in history. The day began with a 30-minute delay in trade, an incident which regulators are still reviewing.

Shares jumped 12 percent to \$42.55 in opening trade but within minutes fell back to the offering price. A midday rally failed to sustain its momentum and the price tailed off before the close.

"The negativity in the market overall has put a damper on the IPO," said Darren Hayes, a Pace University professor and former investment banker.

"It's not uncommon in an IPO to see a big rise and then for the price to come back down, but I'm a bit surprised after all the hype to see such a small gain."

A report on the Business Insider financial blog said the price held at \$38 because of a large number of standing orders at the offering price. The <u>Wall Street Journal</u> said the underwriting <u>investment banks</u> stepped in to support the price.

"It's hard to know what would have happened if the banks hadn't stepped in," said Lou Kerner of the Social Internet Fund.

James Hughes, chief market analyst at London's Alpari, said "the real value of Facebook is not likely to be known until the hype of the IPO has died away and investors have been able to digest how the company is going evolve to be the money-making machine many expect it to be."

Investors were expected to be hungry to get a piece of Facebook, which has become a global phenomenon since its humble beginnings in 2004 as a project of then-Harvard student Mark Zuckerberg and his classmates.

Zuckerberg, 28, wearing his trademark hooded sweatshirt, remotely rang



the bell to open the Nasdaq, marking the start of trade.



A reporter stands in front of screens showing the share price of newly debuted Facebook stock at the Nasdaq stock market moments after it went public, May 18. Facebook stumbled on its first trading day as shares ended barely above the starting price, raising questions about what will happen to the share price when the Nasdaq reopens on Monday.

He told the crowd at the company's new campus in Menlo Park, California, that going public is a "milestone" but added: "Our mission isn't to be a public company. Our mission is to make the world more open and connected."

The market debut was disappointing compared with some recent tech IPOs. LinkedIn, a business-oriented social network, doubled its share price on its first day, and Groupon, a discount deal aggregator, jumped 30 percent.

Others have not fared so well. Pandora, an Internet radio site, rose a more modest 8.9 percent and online gaming site Zynga lost five percent on its first day.



Trip Chowdhry, who follows Facebook for Global Equities Research, said the "lackluster" opening was because the company had failed to answer crucial questions about how it will boost revenues and adapt to the mobile Internet.

"Management cannot sing and dance around the key issues," he said.

There are concerns about Facebook's long-term ability to generate ad revenues, fueled by General Motors' decision earlier this week to pull its advertising.

GM had been spending about \$10 million on paid advertising and \$30 million on unpaid marketing on Facebook.

Another shadow hanging over Facebook is privacy.

Some consumer and privacy advocates say Facebook has been too loose with user data and hope that as a publicly traded company it may change its tune.

The IPO gave Facebook a dizzying value of \$104 billion at its market debut.

It raised more than \$16 billion, making it the richest after that of financial giant Visa in 2008, according to Renaissance Capital. The addition of a possible stock "over-allotment" could boost the total to \$18.4 billion.

With its current market value, Facebook is now among the most valuable US companies, ahead of sector giants Amazon (\$96 billion) and Cisco (\$89 billion), and more than twice the value of Ford Motor Co. (\$38 billion).



But it remains behind Google (\$196 billion) and Apple (\$496 billion).

Under the share plan, Zuckerberg holds 55.8 percent of the voting power of Facebook shares, and over 18 percent of the value of the company.

Despite the lingering concerns, some still see huge potential for growth.

"Facebook is a business that can succeed with far fewer employees than the technology behemoths of old," said Victor Basta of London-based Magister Advisors.

"Facebook's IPO filing implies a value per employee for its own business of \$33 million. Microsoft, by contrast, has a value per employee of \$3 million, reflecting the fundamental structural differences between the businesses."

Facebook posted a profit of \$668 million last year as revenue vaulted to \$1.06 billion.

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