

WhoSay tames social networking for celebrities

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WhoSay's goal is to let famous folks use <u>Twitter</u> or <u>Facebook</u> to share



private moments with fans without having posts such as digital photos used to endorse products or promote Web pages without permission.

"We have a very simple objective and we work with a specific subset of the world: <u>celebrity</u> influence," WhoSay chief executive Steve Ellis told AFP.

WhoSay provides <u>software applications</u> that its clients can put on their smartphones so that photos or videos fired off for Twitter or Facebook posts don't escape into the wild of the Internet.

Third-party applications such as TwitPic and Plixi that are commonly used to host pictures Twitter users post in the form of links connected to written comments.

Those applications claim rights to uploaded images.

For celebrities using Twitter that means a candid photo sent out in a "tweet" could end up being used to promote sales of something they happened to be wearing or lure traffic to websites packed with moneymaking ads.

Image-handling intermediaries have sold tweeted pictures, with customers reported to include paparazzi.

"There are a lot of people profiting off of celebrities on the Internet in terms of Twitter," said Ann Gurrola, a Marleah Leslie & Associates publicist whose clients include celebrities and high-profile executives.

"They are making all this money and your client is getting nothing," she continued. "With WhoSay, you get control."

The roster of WhoSay users reportedly includes Kevin Spacey, Jim



Carrey, John Cusack, Eva Longoria, and Enrique Iglesias.

WhoSay provides clients with <u>smartphone</u> applications that host images or videos for Twitter or Facebook posts as copyrighted material on secure computers where fans can enjoy them.

WhoSay is designed to keep publicists in tune with what celebrities are posting to Twitter or Facebook and even let assistants tend to accounts.

"We think that them being connected to fans is important, but we want to give them the control they should have over their content," Ellis said.

"They could share an image from their phone, but in a way that mattered to them."

Similar safeguards are provided for home or work computers celebrities might use for Twitter or Facebook.

Two of Gurrola's clients use WhoSay and she hopes to get more of them signed on to the service.

"There is no down side; there is only an upside," Gurrola said of WhoSay. "I think what they are doing is brilliant."

Impetus for WhoSay came from Creative Artists Agency (CAA), a Los Angeles-based publicist firm representing Hollywood stars including Brad Pitt, Oprah Winfrey, George Clooney, Sandra Bullock, Will Smith and Steven Spielberg.

CAA has a minority stake in WhoSay, which listed athletes, actors, and musicians among its hundreds of clients. Online retail titan Amazon was listed as an investor in the startup.



The small WhoSay team is divided between Los Angeles, New York, and London, according to Ellis.

"We are big fans of Facebook and Twitter," Ellis said.

"The onus is not on policing," he continued. "The onus is on sharing in this new-fashioned way where our clients get the benefit of the traffic and connection to their fans."

WhoSay does not charge for its service. The startup was optimistic that it might one day share money high-profile clients could make from heavily-visited pages hosted by WhoSay.

"Our clients can provide a unique perspective on themselves and their work," Ellis said. "They can provide the perspective from inside the limo on the way to an event, and what they see through their eyes."

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