

## PC maker Lenovo says profit up 25 percent

## February 17 2011

(AP) -- Chinese personal computer maker Lenovo said Thursday its quarterly profit rose 25 percent on double-digit sales growth in developing markets.

Net profit for the three months ending Dec. 31 was \$100 million, or 98 cents per share, compared with \$80 million in the same period of 2009, Lenovo said. Its <u>global sales</u> rose 22 percent to \$5.8 billion.

Lenovo said sales in its home China market rose 18 percent over a year earlier to \$2.7 billion, while sales in other developing markets increased 34 percent to \$1.1 billion. Sales in the United States and Europe rose 22 percent to \$2 billion.

"We will invest in building our global brand, driving more product innovation and creating an even more efficient end-to-end business model," said CEO Yang Yuanqing in a statement. "We are confident we can continue to outgrow the market."

Lenovo has expanded aggressively outside China since it became a global competitor by acquiring IBM Corp.'s PC unit in 2005. Lenovo got into mobile Internet last year with the launch of a smart phone and two Web-linked portable computers.

In January, Lenovo and <u>NEC Corp</u>. announced they would combine their PC businesses in Japan in a move that gave the Chinese partner wider access to the Japanese market, where it had only a 5 percent share.



Lenovo is the fourth-largest PC maker and the NEC tie-up might push it above Taiwan's Acer Corp. to third place behind <u>Hewlett Packard</u> Co. and Dell Inc. The company has headquarters in Beijing and in Research Triangle Park, North Carolina.

Among other emerging markets, <u>Lenovo</u> said quarterly sales in India rose 62 percent and in Latin America by 31.4 percent.

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Citation: PC maker Lenovo says profit up 25 percent (2011, February 17) retrieved 13 May 2024 from <a href="https://phys.org/news/2011-02-pc-maker-lenovo-profit-percent.html">https://phys.org/news/2011-02-pc-maker-lenovo-profit-percent.html</a>

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