

## Best Buy launches electronics 'Buy Back' program

February 7 2011, BY CANDICE CHOI, AP Personal Finance Writer

(AP) -- Timing is everything when shopping for gadgets. That's because there's always a possibility that a new version of the smart phone, tablet or other electronic gear will be released soon after you make a purchase.

To allay such fears, Best Buy Inc. launched its new "Buy Back" program in a Super Bowl ad featuring aging heavy metal star Ozzy Osbourne and teen pop sensation Justin Bieber. Under the program, the electronics retailer agrees to buy back certain products within a limited time. Customers can get a partial refund based on how quickly they return the item.

## How It Works

Best Buy is touting its buyback plan as a way to "future proof" purchases. But it comes with costs and catches you should examine carefully.

For now, the buyback plan is free. But after Feb. 12, here's what it will cost:

- Laptops, netbooks and tablets: \$69.99.
- Mobile phones: \$39.99 to \$59.99 depending on the price
- TVs: \$59.99 to \$349.99 depending on the price



And depending on when the item is returned, here's how much of the purchase price customers get back:

- Within 6 months up to 50 percent
- Between 6 and 12 months up to 40 percent
- Between 12 and 18 months up to 30 percent
- Between 18 and 24 months up to 20 percent
- Between 24 and 48 months (only TVs are eligible) up to 10 percent

So to obtain buyback protection for a \$600 iPad, customers would pay \$69.99. If it's returned in less than six months, they would get \$300 back. If they returned it in six months to a year, they'd get \$240 back, and so on.

For mobile phones, the amount refunded is based on the retail value of the phone, even if the customer paid a special discount price.

## What To Watch

It's worth noting that the refunds aren't made in cash, but are issued on Best Buy gift cards. To get the maximum buy back amount listed, customers also need to return the item in good condition with all of the accessories it came with. Otherwise the refund may be reduced or even denied.

That said, products can be returned for any reason. So even if customers aren't coveting a new upgrade, <u>Best Buy</u> will take the item off their hands.



And if the item is returned within Best Buy's standard return policy window, it's also possible to get a refund of the buyback plan purchase too.

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Citation: Best Buy launches electronics 'Buy Back' program (2011, February 7) retrieved 11 May 2024 from <a href="https://phys.org/news/2011-02-electronics.html">https://phys.org/news/2011-02-electronics.html</a>

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