

NY Post, Journal offer Sony e-reader deals

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(AP) -- The Wall Street Journal and the New York Post are offering exclusive subscription deals through the latest electronic reader from Sony Corp.

Sony's new Reader Daily Edition, which sells for about \$400, will be the only <u>e-reader</u> that carries the Post. Readers will have to pay \$9.99 a month. And the Journal, which is available for \$14.99 a month as it is on Amazon.com Inc.'s Kindle device, will have an optional after-market update for Sony subscribers for \$5 more.

Both newspapers are owned by News Corp., whose chairman, <u>Rupert Murdoch</u>, has criticized the newspaper-reading experience on the Kindle and taken aim at Amazon for offering publishers only a third of the subscription revenue.

News Corp. and Sony officials won't say how they plan to share revenue.

The push into e-readers by newspapers and magazines is part of a bid for more sustainable revenue streams as publishers face staggering declines in print advertising, the traditional money stream for news operations.

In a separate venture, News Corp. has joined Time Inc., Conde Nast, Hearst Corp. and Meredith Corp. - whose titles include Time, Cosmopolitan and Sports Illustrated among others - aimed at developing better digital editions.

The new Sony device, which went on sale in November and is scheduled



to start shipping Friday, has a touch screen that allows readers to highlight, take notes and look up words on the device's built-in dictionary. It is Sony's first e-reader that is capable of wirelessly downloading content, adopting a key feature of the Kindle.

The new subscription deals on the Sony reader will be available in the next few weeks in the online <u>Sony</u> Reader Store. Content will be automatically delivered daily.

The reader will also carry an exclusive bundle of selected stories from MarketWatch.com, part of the <u>Wall Street Journal</u> Digital Network, for \$10.99 per month.

You can find PhysOrg.com edition for Amazon Kindle at www.amazon.com/PhysOrg-com-Sci ... earch/dp/B002G9TKCC/

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