

Clicker.com aims to become Internet video usher

November 12 2009, By MICHAEL LIEDTKE, AP Technology Writer

(AP) -- Web surfing is becoming more like channel surfing as television shows, movies and music videos pour onto the Internet.

That's why pointing people to their favorite TV episodes and flicks could emerge as next big opportunity in Web navigation. Former online search executive Jim Lanzone is hoping to lead the way with Clicker.com, a free service debuting Thursday.

"We are trying to build the ultimate programming guide for the coming age of Internet TV," said Lanzone, who ran IAC/InterActiveCorp's Ask.com until last year.

After two months of invitation-only testing, Clicker is welcoming all comers to peruse an index that includes 400,000 TV episodes, 50,000 music videos and roughly 30,000 movies that are part of Netflix's streaming library or Amazon.com's video store.

Streaming from <u>Netflix</u> requires a subscription while Amazon.com sells or rents video downloads. Most of the other material in Clicker's database is shown for free.

The selections range from television staples such as "Seinfeld" to Webonly productions such as "The Basketball Jones."

Other services already have been trying to cut through the Internet's video clutter. Clicker will vie against at least two similar sites,



Channels.com and BuddyTV.com, as well as video search options offered by Google Inc., Yahoo Inc., Microsoft Corp. and AOL.

"It's going to be a highly competitive field," predicted Gartner Inc. analyst Allen Weiner.

That's nothing new for Lanzone. As Ask.com's CEO during a two-year stint that ended in January 2008, Lanzone became accustomed to battling Internet search's big three - Google, Yahoo and Microsoft.

Although Ask.com's audience remained well behind those of the larger rivals, Lanzone oversaw a team that came up with some search innovations that were good enough to be copied by <u>Google</u>.

Clicker is trying to set itself apart by combining elements of a search engine, a <u>digital video recorder</u> and a forum that allows people to recommend shows to one another. Clicker also will evoke memories of an old-fashioned TV guide, with episode summaries that include the year the video was made.

To make money, Clicker will rely on advertising and eventually may try to collect commissions from video producers that charge to watch content.

The site is part of Clicker Media Inc., a Los Angeles startup that has raised \$8 million from such investors as venture capital firms Benchmark Capital and Redpoint Ventures.

On the Net: http://www.clicker.com

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