

Sage Adds to ACT Product Line

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Sage has launched its Act by Sage Premium Dual Access, a single software license that allows small and midsize businesses, workgroups and sales teams to have constant online/offline access to their databases.

Sage Software announced on April 16 that it has released its Act Sage Premium Dual access, a single software license that allows small and midsize businesses to have constant online/offline access to their databases whether the user is working from home or on the road.

Act Sage Premium Dual Access allows customers to have both ACT's Sage Premium for Workgroups and Sage Premium for Web products.

"By using Act Premium Dual Access, users gain seamless online/offline access to the centralized Act database and all ACT features," said Joe Bergera, senior vice president and general manager for Act at Sage Software, based in Scottsdale, Ariz.

Sage Premium for Workgroups and Web helps users centralize critical contact and customer information by allowing them to track customer data and create notes, history and activity details. The software also has the ability to create groups to help organize, communicate and schedule with related contacts.

The platforms from Sage also help businesses to manage and grow their business relationships, coordinate calendar and to-do activities, forecast and track sales opportunities, access and report on information and securely administer and set up large workgroups and teams.

The new Act platform provides businesses with centralized administration and data security features by allowing businesses to assign up to five security levels. It also includes the ability to set password rules such as password expiration options, complexity of a password and password re-use.

Premium Dual Access allows mobile professionals to synchronize their calendar, contact and to-do information while also allowing them to access critical contact and customer details through Citrix or Terminal Services.

"This is especially important for users who need timely access to critical customer information, whether they are in the office, at home or on the road," Bergera said.

Act Premium Dual Access is available now and is priced on a volume basis at \$529.99 per single-licensed user.

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