

In Brief: bcgi brings its wireless payment to Asia

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Telogic and New England's bcgi will jointly market payment and access control solutions tailored to wireless-phone operators in Southeast Asia.

Singapore-based Telogic will sell bcgi's Payment Manager and Mobile Guardian to underserved markets in China, Thailand, Malaysia and Indonesia.

The products will enable both mobile and Mobile Virtual Network Operators to increase their customer offerings with minimal addition to their overhead.

"Operators in our regions generally don't commit the resources to purchase monolithic full-service suites as other major operators do," said Telogic Managing Director Low Kim Seng. "Our channel partnership with bcgi allows these regional operators to provide their customers with top-quality services and operational support at affordable costs."

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