

# Fujitsu Posts Record Mobile Hard Disk Drive Shipments

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[Fujitsu Computer Products of America, Inc. \(FCPA\)](#), one of the world's leading suppliers of hard disk drives and computer peripherals, today announced that it **significantly increased its hard disk drive market presence in the second calendar quarter 2004. Fujitsu increased its mobile hard disk drive volume to 2.6M units**, a 5% increase over the previous quarter 1Q04 (CY) and a 57% increase compared to the same quarter last year. In the enterprise hard disk drive market, Fujitsu increased shipments to 1.2M units, a 27% increase over the previous quarter 1Q04 (CY) and a 78% increase compared to the same quarter last year.

"Fujitsu's focus on product innovation, high quality, and customer satisfaction has allowed us to expand our market presence despite difficult market conditions," said Joel Hagberg, vice president, marketing and business development, Fujitsu Computer Products of America. "This is an exciting time for Fujitsu, as we build upon our leadership in quality in addition to our industry leadership with 2.5" SAS and SATA serial interface products for the mobile and enterprise storage markets."

Following the introduction of the first small form factor (SFF) serial attached SCSI (SAS) enterprise hard disk drive prototype and the first 2.5" Serial ATA mobile hard drive in the first calendar quarter 2004, Fujitsu announced volume shipments of its next generation MHU2100AT 2.5" 9.5mm mobile hard disk drive to Original Equipment Manufacturers (OEMs) offering up to 100GB of capacity and nearly a

30% increase in areal density for portable computing and consumer applications. As a result, Fujitsu product facilities have increased production to meet customer demand as the company continues to expand its presence in the enterprise and mobile storage markets.

"Fujitsu continues to execute well with both the delivery of established disk drive platforms as well as the introduction of new products," said David Reinsel, Program Director for Storage Research at IDC. "The market has responded accordingly, enabling Fujitsu to grow in high-value markets such as mobile and enterprise drives."

The original press release is available [here](#).

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